THIS STORED MESSAGE COMES FROM 17809 SCAPOLD S

JUNE 11, 1987

TO: JEAN BESOUES KEITH WARE

CC: ED CHARNAUD HELMUT GAISCH HELMUT REIF BERNIE ROBINSON JOHN RUPP **GOERAN WEBER**

RE POSSIBLE IAFQ TEST OPPORTUNITY, FINNAIR:

REFERRING TO MY STATUS REPORT FROM LAST WEEK, I WOULD LIKE TO BE UPDATED ON THE IAFQ 'BRIEFCASE SAMPLER' STATUS:

- 1. HAVING READ JOHN'S MEMO TO JEAN ABOUT THE 2 SAMPLES TO FTR BEING ON THEIR WAY, COULD YOU EXPLAIN THE AVAILABILITY, AND WHOM TO TURN TO IN CASE WE CAN GET TESTS DONE ON FINNAIR.
- 2. DO THESE NEW BRIEFCASE SAMPLERS MEASURE HUMIDITY AS WELL?
- 3. CAN THE BRIEFCASE SAMPLERS MEASURE OZONE, WHICH SEEMS TO BE A HOT TOPIC FOR SOME AIRLINES AND WHICH IS AN AREA WHERE WE COULD SCORE SOME POINTS WITH THE AIRLINES?
- 4. WHICH OUTSIDE ORGANIZATION COULD HANDLE THE SAMPLERS? FOR CREDIBILITY REASONS I FEEL THE INDUSTRY SHOULD NOT CARRY OUT IAFO STUDIES WITH ITS OWN PERSONNEL.

KIND REGARDS,

STIG G CARLSON EPMO471 TLXE1614 06/11/13 43 NNN

cc: JBESQUES--VCH0021A Jean Besques MJUNGR --VCHOO21A Louis Camilleri GDISEREN--VCH0021A Georges Diserens PGRANDJE--VCH0021A Philippe Grandjean KH0UGHT0--VUS0212A Ken Houghton AKANNANG--VCH0021A Arjuna Kannangara EJOHNSON--VCHOO21A G. Nassif JZUBER --VCH0021A Jacques Zuber

BBROOKS -- VCHOO21A Bradley Brooks SDARRAH -- VCHOO21A Stephen Darrah FDULLES -- VCHOO21A Frederick Dulles PMAGLION--VCHOO21A Paul Maglione ASKONNOR--VCHOO21A Keith Ware

From: FDULLES -- VCH0021A To: MREARDON--VCHOO21A Michael Reardon

06/12/87 08:45:28 Date and time JMCINTOS--VCHOO21A June McIntosh

*** Resending note of 06/11/87 20:41

TO: MR. MICHAEL HORST FROM: J. Bernard Robinson

Subject: IN-FLIGHT AIR QUALITY STUDIES

BY TELEX CC: SGC, RAP VIA J. ZUBER'S PROFS CC: M. BOURLAS

H. GAISCH

M. HAUSERMANN

Michael,

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With reference to Stig Carlson's communication which follows and Paul Maglione's June 5, 1987 letter to Mr. Peter Tronke and the International Flight Attendants Association, it seems to me that Philip Morris needs to learn the answers to the following questions in the very near future:

- Can a credible, European-based firm be identified which is capable of conducting IFAQ studies on various airlines located within the countries of Philip Morris Europe ?
- 2. Will this firm be allowed access to all of the scientific equipment necessary to conduct legitimate IFAQ studies -and be granted the flexibility to utilize it in a manner which ensures they can make a profit ?
- What is the earliest possible date when this firm (whose principals have the talent to be credible in the scientific, media-related and political communities) be ready to meet with airline officials to discuss agreements by which IFAQ studies can be conducted on specific airlines?
- 4. How will such IFAQ studies be marketed so that they increase the possibility of sucessfully promoting/defending the rights of smokers to enjoy our products in-flight...in other words, how do they "fit" into the Philip Morris world-wide action plan?

Michael, would you kindly review these thoughts with members of the EEC Management team and let us know your thoughts for the steps which can be taken to answer these and other related questions ?

Many thanks and kind regards,

Bernie

*** Forwarding note from TELEXOPR VCHO021A 06/11/87 16:23 *** **PMEPROFS** .BRNM 999999 FREE FORMAT

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